



1260A Brown Street (Hwy P)
Oconomowoc, WI 53066-2491
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Job Description: Clinique Beauty Advisor

Your Clinique career begins here. Clinique Beauty Advisors are almost always selected by the store and Clinique because they love to sell and are service oriented. Clinique provides ongoing education to enable Beauty Advisors to be successful from the start. If you have formal cosmetic training or past Clinique experience, this is the job for you. We offer competitive wages and commissions.

Principle Objective:

Clinique Beauty Advisors set the standard for excellence in the cosmetics industry by providing exceptional customer service and achieving sales goals on a daily basis. In addition, our Advisors will help with our Estee Lauder counter, our Vera Bradley and Brighton product lines and also in our Fashion Department.

Responsibilities:

- Achieve sales goals every day.
- Recruit new customers.
- Provide exceptional service to every customer.
- Complete makeovers.
- Demonstrate 3 Products to each potential customer.
- Build strong relationships with clients.
- Promote events and GWP's.
- Know your departmental products; the product names, uses, possible allergies, or any special information. This is one of the most important items to remember
- Know the drawer locations of all of the Lauder and Clinique products. It is your duty to know where the products are when a customer wants them.
- Answer phones promptly and courteously
- Know all current ads and sales running. This means know which products are on sale and any specific details pertaining to those products in your department.
- Dust and face products when slow.
- Keep the Lauder and Clinique counters clutter free. Our counter appearance is very important to the customer; clean up after every customer

Job Qualifications:

- Strong selling experience
- Good communication skills
- Enjoy working in a highly competitive, fast-paced environment.
- Excellent follow-up with customers.
- Schedules include nights and every other weekend